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GLENWOOD REFINES PHYSICIAN CUSTOMER FOCUS; LAUNCHES NEW WEB SITE AND ADVERTISING

April 30, 2012 ó **Glenwood Systems LLC** announces the release of Glenwoodøs Glace System to improve medical practice revenue performance and operational efficiency. Glenwood has launched a new web site and advertising campaign to support the companyøs refined customer focus.

Glenwood Systems has developed a system to refine the process of medical practice revenue enhancement. Utilizing proprietary certified electronic medical record (EMR) software integrated with proprietary and third-party practice management software and service as well as revenue cycle management software and service, Glenwood has developed methodology to improve efficiencies, reduce practice costs and capture revenue typically thought lost.

õPrivate practice Physicians, especially in primary care, are under severe financial pressures. We have reached a point that medical practice revenue performance today will determine if many physicians will practice privately tomorrow,ö said Ron Flormann, CCO Glenwood Systems LLC. õAt Glenwood, it is not about the products we sell but the results we deliver. Technology should lower medical practices costs and create work flow efficiencies to identify revenue thought lost. Our proprietary Meaningful Use Performance Tracking Report and vigorous claim follow-up process are just two examples of what sets Glenwood billing apart from others.ö

About Glenwood Systems LLC
Glenwood Systems LLC is a privately held Waterbury, CT company. The company develops web-based medical practice software and provides billing services to assist private medical practices manage patient information and improve finances.

Glenwood Systems LLC emphasizes product excellence, a high level of customer service and exceptional stakeholder value. Founded in 1998 and enjoying strong growth, Glenwood Systems is quickly becoming a performance leader offering integrated electronic health record (EHR) software, practice management and physician billing services. More information about Glenwood and the Glace family of products can be found at www.glenwoodsystems.com or contact Ron Flormann.

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